Message Text

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TAGS: EFIN TU IMF SZ

SUBJ: SWISS BANK CLAIMS ON TURKEY

REF: STATE 164398

1. SUMMARY: TOTAL CLAIMS ON TURKEY OF SWISS COMMERCIAL BANKS ESTIMATED AT SF 1.75 BILLION. BANKERS HERE HAVE EXPRESSED SOME CONCERN OVER CURRENT LEVELS OF THEIR CONVERTIBLE LIRA DEPOSITS IN TURKISH BANKS AND OF OVERDRAFT FACILITIES OF TURKISH CENTRAL BANK WHICH TOGETHER AMOUNT TO SF 950 MILLION. SOME REDUCTION IN THIS EXPOSURE APPEARS LIKELY. END SUMMARY. LIMITED OFFICIAL USE

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2. RECENT DISCUSSIONS BY CONGEN OFFICER WITH SWITZERLAND'S FINANCIAL "BIG FOUR" (UNION BANK OF SWITZERLAND, SWISS BANK CORP, CREDIT SUISSE, SCHWEIZERISCHE VOLKSBANK) INDICATE THAT THE SWISS REGARD THEMSELVES AS TURKEY'S NUMBER ONE COMMERCIAL CREDITOR IN EUROPE. TWO SOURCES ESTIMATED THAT

TOTAL CLAIMS ON TURKEY AMOUNT TO SWISS FRANCS (SF) 1.75 BILLION, BROKEN DOWN ROUGHLY AS FOLLOWS:

CONVERTIBLE LIRA ACCOUNTS CLAS AT TURKISH COMMERCIAL BANKS: SF 300 MILLION

OVERDRAFTS (TO TURKISH CENTRAL BANK): SF 650 MILLION

SUPPLIER CREDITS GUARANTEED UNDER THE SWISS GOVT'S "EXPORT RISIKO GUARANTEE" (ERG): SF 800 MILLION

MATURITY DATES FOR ABOVE CLAS ARE USUALLY 13 MONTHS AND FOR SUPPLIER CREDITS OVER 2 YEARS.

- 3. MOST SOURCES DID NOT SEEM CONCERNED ABOUT THE LEVEL OF OFFICIALLY GUARANTEES SUPPLIER CREDITS GRANTED TO TURKEY. THEY SAID THEY WOULD SEEK TO ACCOMMODATE DOMESTIC CUSTOMERS DOING BUSINESS WITH TURKEY AND EXPECT ERG FINANCING TO BE READILY AVAILABLE, SO LONG AS THE TURKS DO NOT DECLARE A MORATORIUM.
- 4. BY CONTRAST, THERE WAS A GREAT DEAL OF CONCERN OVER PRESENT LEVELS OF SWISS EXPOSURE IN THE FORM OF CONVERTIBLE LIRA ACCOUNTS AND OVERDRAFTS FACILITIES. ONLY ONE OF THE BIG FOUR SWISS BANKS APPROACHED SAID IT WAS PREPARED TO RENEW CLAS AND OVERDRAFT LIMITED OFFICIAL USE

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FACILITIES TO TURKEY AS THEY MATURE. ALTHOUGH
NONE OF THE SWISS BANKERS HAD EXPERIENCED ANY LOSSES
OR LENGTHY DELAYS THEY FELT THAT THE TURKS
COULD NOT CONTINUE TO LIVE BEYOND THEIR MEANS, AND
IT WAS NOW TIME FOR THE TURKISH GOVT TO MAKE TOUGH
DECISIONS ON ECONOMIC POLICY. CUTTING BANK ON SWISS EXPOSURE
WAS SEEN AS A WAY OF DRIVING HOME THIS POINT TO THE TURKS.

- 5. MOST SWISS BANKERS SEEMED COMPLETELY DISINTERESTED IN THE POSSIBILITY OF GRANTING NEW GOLD-BACKED CREDITS TO TURKEY. THIS IDEA WAS NOT ONLY REGARDED AS POLITICALLY IMPOSSIBLE FOR ANKARA TO SWALLOW BUT ALSO AS UNDERMINING THE EFFORT TO GET THE TURKS TO PUT THEIR FINANCIAL HOUSE IN ORDER. (YET ONE SOURCE CLAIMED THAT THERE WAS A SECRET AGREEMENT THAT THE TURKISH CENTRAL BANK WOULD ALWAYS MAINTAIN ENOUGH GOLD ON DEPOSIT AT SWISS BANKS TO EQUAL THE LATTER'S EXPOSURE IN TURKEY.)
- 6. THE BANKERS INTERVIEWED REGARD MUCH OF TURKEY'S PRESENT DIFFICULTIES AS RELATED TO ITS POLITICAL WEAKNESS AND EXPECTATIONS OF A DEVALUATION OF THE LIRA.

RESULTING RUSH OF IMPORTS AND DELAY IN EXPORTS AND
WORKERS' REMITTANCES HAS EXACERBATED AN OTHERWISE
MANAGEABLE SITUATION. THEY EXPRESSED CONFIDENCE THAT
BIG U S BANKS, ALTHOUGH ALREADY HEAVILY
COMMITTED IN TURKEY, WOULD CONTINUE TO PROVIDE
ADEQUATE NEW FINANCING. NEVERTHELESS, SHOULD
A PAYMENTS MORATORIUM APPEAR IMMINENT, SWISS
BANKERS SEEMED CERTAIN THAT THE USG WOULD
QUICKLY ORGANIZE SOME SORT OF INTERNATIONAL BAILOUT OPERATION.ELLIS

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